
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, DC 20549

FORM 8-K/A

(Amendment No. 1)

CURRENT REPORT

**Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): February 26, 2019

Luna Innovations Incorporated

(Exact name of registrant as specified in its charter)

301 1st Street SW, Suite 200

Roanoke, VA 24011

(Address of principal executive offices, including zip code)

540-769-8400

(Registrant's telephone number, including area code)

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth Company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Securities registered pursuant to Section 12(b) of the Securities Exchange Act of 1934:

| <u>Title of each class</u> | <u>Trading Symbol</u> | <u>Name of each exchange on which registered</u> |
|---|-----------------------|--|
| Common Stock, \$0.001 par value per share | LUNA | The Nasdaq Stock Market LLC |

Item 9.01 Explanatory Note

As previously reported, on March 1, 2019, Luna Technologies, Inc., a wholly-owned subsidiary of Luna Innovations Incorporated (the "Company"), acquired all of the outstanding stock of General Photonics Corporation ("GP"). This Form 8-K/A is filed as an amendment to the Form 8-K filed by the Company on March 4, 2019. The information previously reported in Form 8-K is hereby incorporated by reference into this Form 8-K/A. The purpose of this Form 8-K/A is to file the financial statements and pro forma information required by Item 9.01.

(a) Financial statements of businesses acquired

The following audited year-end financial statements of GP are filed herewith as Exhibit 99.1 and incorporated by reference herein:

- Independent Auditor's Report
- Consolidated Balance Sheets as of December 31, 2017 and 2016
- Consolidated Income Statements for the years ended December 31, 2017 and 2016
- Consolidated Statements of Shareholders' Equity for the years ended December 31, 2017 and 2016
- Consolidated Statements of Cash Flows for the year ended December 31, 2017 and 2016
- Notes to Consolidated Financial Statements

The following unaudited interim financial statements of GP are filed herewith as Exhibit 99.2 and incorporated by reference herein:

- Unaudited Consolidated Balance Sheet as of September 30, 2018
- Unaudited Consolidated Statements of Operations for the nine months ended September 30, 2018 and 2017
- Unaudited Consolidated Statements of Cash Flows for the nine months ended September 30, 2018 and 2017
- Notes to Unaudited Consolidated Interim Financial Statements

(b) Pro forma financial information

The following pro forma information is filed herewith as Exhibit 99.3 and incorporated by reference herein:

- Unaudited Pro Forma Balance Sheet as of September 30, 2018
- Unaudited Pro Forma Statement of Operations for the nine months ended September 30, 2018
- Unaudited Pro Forma Statement of Operations for the year ended December 31, 2017
- Notes to Unaudited Pro Forma Financial Statements

(c) Shell company transactions

- Not applicable

Item 9.01. Financial Statements and Exhibits

(d) Exhibits.

| <u>Exhibit</u> | <u>Description</u> |
|----------------------|---|
| 23.1 | Consent of Independent Auditor |
| 99.1 | Audited Financial Statements of Business Acquired |
| 99.2 | Interim Unaudited Financial Statements of Business Acquired |
| 99.3 | Pro Forma Financial Information |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Luna Innovations Incorporated

By: /s/ Scott A. Graeff
Scott A. Graeff
President and Chief Executive Officer

Date: May 15, 2019

CONSENT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

We have issued our report dated May 14, 2019, with respect to the consolidated financial statements of General Photonics Corporation and its subsidiary for the years ended December 31, 2017 and 2016 included in the Current Report on Form 8-K/A of Luna Innovations Incorporated dated May 15, 2019. We consent to the incorporation by reference of said report in the Registration Statements of Luna Innovations Incorporated on Form S-3 (File No. 333-191809), and on Forms S-8 (File No. 333-211802, File No. 333-204435, and File No. 333-138745).

/s/ Simon & Edward, LLP

Diamond Bar, California
May 15, 2019

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
General Photonics Corp. and Subsidiary
Chino, California

We have audited the accompanying financial statements of General Photonics Corp and subsidiary, which comprise the consolidated balance sheet as of December 31, 2017 and 2016, and the related consolidated statement of operation, shareholders' equity, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of General Photonics Corp and subsidiary as of December 31, 2017 and 2016, and the result of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

/s/ Simon & Edward, LLP

Diamond bar, CA
May 14, 2019

GENERAL PHOTONICS AND SUBSIDIARY

**CONSOLIDATED BALANCE SHEETS
DECEMBER 31, 2017 AND 2016**

| | ASSETS | |
|---|---|---------------------|
| | <u>2017</u> | <u>2016</u> |
| Current assets | | |
| Cash and cash equivalents | \$ 1,229,258 | \$ 592,100 |
| Short term investments | 1,565,777 | 1,561,489 |
| Accounts receivable, net | 1,899,957 | 2,300,190 |
| Loan to related party | 227,943 | 460,414 |
| Inventories | 1,822,302 | 1,252,072 |
| Other current assets | 78,909 | 71,656 |
| Total current assets | <u>6,824,146</u> | <u>6,237,921</u> |
| Property and equipment, net | 189,661 | 194,268 |
| Intangible assets, net | 1,192,920 | 1,206,902 |
| Other assets | <u>33,001</u> | <u>24,247</u> |
| Total assets | <u>\$ 8,239,728</u> | <u>\$ 7,663,338</u> |
| | LIABILITIES AND SHAREHOLDERS' EQUITY | |
| Current liabilities | | |
| Accounts payable | \$ 921,083 | \$ 988,378 |
| Customer deposits | 380,947 | 109,119 |
| Government subsidy | 101,440 | 95,060 |
| Tax payables | 34,877 | 279,333 |
| Accrued expenses | 320,624 | 521,745 |
| Total current liabilities | <u>1,758,971</u> | <u>1,993,635</u> |
| Total liabilities | <u>1,758,971</u> | <u>1,993,635</u> |
| Commitment and Contingencies (Note 10) | | |
| Stockholders' Equity | | |
| Common stock: no par value, 50,000,000 shares authorized, 19,117,686 and 19,050,686 shares issued and outstanding as of December 31, 2017 and 2016, respectively | 2,396,339 | 2,478,203 |
| Retained earnings | 4,011,125 | 3,112,930 |
| Accumulated other comprehensive income | 73,293 | 78,570 |
| Total stockholders' equity | <u>6,480,757</u> | <u>5,669,703</u> |
| Total liabilities and stockholders' equity | <u>\$ 8,239,728</u> | <u>\$ 7,663,338</u> |

The accompanying notes are an integral part of these financial statements.

GENERAL PHOTONICS AND SUBSIDIARY
**CONSOLIDATED STATEMENTS OF OPERATION
AND COMPREHENSIVE INCOME**
FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016

| | <u>2017</u> | <u>2016</u> |
|--|-------------------|-------------------|
| Revenues | \$ 9,128,249 | \$ 9,606,110 |
| Cost of revenues | <u>3,610,235</u> | <u>3,384,265</u> |
| Gross profit | 5,518,014 | 6,221,845 |
| Operating expenses | | |
| Marketing and selling expenses | 1,157,827 | 1,231,677 |
| Depreciation and amortization | 164,706 | 152,693 |
| Payroll expenses and benefits | 1,569,289 | 1,720,244 |
| General administrative expenses | <u>1,050,551</u> | <u>1,339,628</u> |
| Total Operating Expenses | <u>3,942,373</u> | <u>4,444,242</u> |
| Income from operations | 1,575,641 | 1,777,603 |
| Other income (expenses) | | |
| Interest income | 6,603 | 6,426 |
| Other expenses, net | <u>(127,113)</u> | <u>(82,880)</u> |
| Total other expenses, net | <u>(120,510)</u> | <u>(76,454)</u> |
| Net income before provision of income taxes | <u>1,455,130</u> | <u>1,701,149</u> |
| Provision of income taxes | | |
| Income tax provision | 547,436 | 704,982 |
| Deferred tax expenses | <u>9,500</u> | <u>14,000</u> |
| Net income | 898,195 | 982,167 |
| Other comprehensive income (loss) | | |
| Foreign currency translation adjustments | <u>(5,277)</u> | <u>1,972</u> |
| Total comprehensive income | <u>\$ 892,918</u> | <u>\$ 984,139</u> |

The accompanying notes are an integral part of these financial statements.

GENERAL PHOTONICS AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY
FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016

| | <u>Number of Shares</u> | <u>Common Stock</u> | <u>Retained Earnings</u> | <u>Accumulated Other Comprehensive Income (Loss)</u> | <u>Total Shareholders' Equity</u> |
|---------------------------------|-----------------------------|-------------------------|------------------------------|--|---|
| Balance as of December 31, 2015 | 18,739,994 | \$ 2,293,749 | \$ 2,130,763 | \$ 76,598 | \$ 4,501,110 |
| Share issuance for cash | 377,692 | 162,819 | - | - | 162,819 |
| Share based compensation | - | 21,635 | - | - | 21,635 |
| Net income | - | - | 982,167 | - | 982,167 |
| Foreign currency translation | - | - | - | 1,972 | 1,972 |
| Balance as of December 31, 2016 | 19,117,686 | 2,478,203 | 3,112,930 | 78,570 | 5,669,703 |
| Withdrawal of share issuance | (300,000) | (150,000) | - | - | (150,000) |
| Share based compensation | - | 16,191 | - | - | 16,191 |
| Options exercised | 233,000 | 51,945 | - | - | 51,945 |
| Net income | - | - | 898,195 | - | 898,195 |
| Foreign currency translation | - | - | - | (5,277) | (5,277) |
| Balance as of December 31, 2017 | <u>19,050,686</u> | <u>\$ 2,396,339</u> | <u>\$ 4,011,125</u> | <u>\$ 73,293</u> | <u>\$ 6,480,757</u> |

The accompanying notes are an integral part of these financial statements.

GENERAL PHOTONICS AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016

| | <u>2017</u> | <u>2016</u> |
|---|----------------------------|--------------------------|
| Cash flows from operating activities: | | |
| Net income | \$ 898,195 | \$ 982,167 |
| Adjustments to reconcile net income to | | |
| Net cash provided by (used in) operating activities: | | |
| Depreciation and amortization | 164,706 | 152,693 |
| (Recovery of bad debt) bad debt reserve | (12,116) | 36,780 |
| Share-based compensation | 16,191 | 21,635 |
| Exercise price waived for options exercised | 30,000 | - |
| Changes in operating assets and liabilities in: | | |
| Accounts receivable | 412,349 | (524,635) |
| Inventories | (570,230) | (313,198) |
| Other current assets | (7,253) | (38,696) |
| Other assets | (8,755) | 14,437 |
| Accounts payable | (67,295) | (377,931) |
| Customer deposits | 271,828 | (351,390) |
| Tax payable | (244,456) | 25,230 |
| Accrued expenses | (201,121) | 182,147 |
| Net cash provided by (used in) operating activities | <u>682,043</u> | <u>(190,761)</u> |
| Cash flows from investing activities: | | |
| Purchase of property and equipment and intangible assets | (146,116) | (138,937) |
| Additions of short-term investments | (4,288) | 11,141 |
| Cash received for options exercised | 21,945 | - |
| Proceeds for share issuance | - | 162,819 |
| Refund for shares cancelled | (150,000) | - |
| Net cash used in (provided by) investing activities | <u>(278,459)</u> | <u>35,023</u> |
| Cash flows from financing activities: | | |
| Loan to related party | - | (460,414) |
| Repayments of related party loan | 232,471 | - |
| Net cash provided by (used in) investing activities | <u>232,471</u> | <u>(460,414)</u> |
| Effect of exchange rate | <u>1,103</u> | <u>(4,854)</u> |
| Net increase (decrease) in cash and cash equivalents | 637,158 | (621,006) |
| Cash and cash equivalents, Beginning of Period | <u>592,100</u> | <u>1,213,106</u> |
| Cash and cash equivalents, End of Period | \$ <u><u>1,229,258</u></u> | \$ <u><u>592,100</u></u> |
| Supplemental disclosure of cash flow information | | |
| Income taxes paid | \$ <u>793,708</u> | \$ <u>677,000</u> |
| Interest paid | \$ <u>-</u> | \$ <u>-</u> |

The accompanying notes are an integral part of these financial statements.

GENERAL PHOTONICS AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2017 AND 2016

Note 1 – Nature of business

General Photonics corporation (the “Company”), incorporated in the state of California on April 28, 1995, primarily engages in developing and building innovative optical instruments and modules for optical networks, sensor systems, and biomedical diagnosis systems. To further develop and expand its research capability and lower operating costs, a wholly-owned subsidiary was formed and registered in Beijing, China (“PRC”) in 2004 under the name of General Photonics (Beijing) Co. Ltd. (the “Beijing GP”) who acts a buyer on behalf of the Company.

Note 2 – Summary of significant accounting policies

Basis of Accounting

The accounting and reporting policies of the Company are in accordance with accounting principles generally accepted in the United States of America (“GAAP”).

The consolidated financial statements include the accounts of General Photonics (Beijing) Co. Ltd., a wholly owned subsidiary. All significant intercompany accounts and transactions have been eliminated in consolidation.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Significant accounting estimates reflected in the Company’s consolidated financial statements include the collectability of accounts receivable, the useful lives and impairment of long-lived assets, the fair value of stock options granted and stock-based compensation expense, the valuation of deferred tax assets, inventories and provisions for income taxes. Actual results could differ materially from those estimates.

Cash and Cash Equivalents

Cash includes cash on hand, bank deposits and certificates of deposits, and highly liquid investments with an original maturity of three months or less when purchased as cash and cash equivalents.

Short-term Investments

The Company invests cash in excess of its immediate needs in money markets funds and certificates of deposits at two banks to earn interest income. Short-term investments are reported at fair value.

As of December 31, 2017 and 2016, the Company held \$1,565,777 and \$1,561,489 short-term investments with the maturity dates longer than three months but less than twelve months.

GENERAL PHOTONICS AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017 AND 2016

Accounts Receivable, net

The Company generally receives cash payments within 30 to 90 days term. The Company records accounts receivable net of allowance for doubtful accounts for estimated losses. The Company reviews the composition of accounts receivable on a periodic basis and makes general and specific allowance when there is a doubt as to the collectability of individual balances. The amount of the provision, if any, is recognized in the statement of income within the selling, general and administrative expenses. Accounts are written off after appropriate collection efforts are conducted. As of December 31, 2017 and 2016, the Company reserved \$51,093 and \$63,210 for doubtful accounts receivables, respectively.

Concentrations of Credit Risk

The standard insurance coverage for non-interest-bearing transaction accounts in the United States is \$250,000 per depositor under the general deposit insurance rules of the Federal Deposit Insurance Corporation. The standard insurance coverage for non-interest-bearing transaction accounts in the PRC is RMB 500,000 (approximately \$76,800) per depositor per bank under the applicable Chinese general deposit insurance rules. As of December 31, 2017 and 2016, \$2,218,235 and \$1,580,789 cash and cash equivalents and short-term investments were uninsured, respectively.

No customer accounted for more than 10% of the total sales of the Company for the year ended December 31, 2017. For the year ended December 31, 2016, one customer accounted for 10.0% of total sales of the Company, and its accounts receivable accounted 6.3% of total accounts receivable as of December 31, 2016.

Purchases made from three vendors accounted for 22.7%, 18.9% and 12.2%, totaling 53.7% of total purchases of the Company during the year ended December 31, 2017. Accounts payable due to these vendors accounted for 3.3%, 25.2% and 6.9%, totaling 35.4% of total accounts payable as of December 31, 2017.

Purchases made from two vendors accounted for 20.6% and 14.1%, totaling 34.7% of total purchases of the Company for the year ended December 31, 2016. Accounts payable due to these vendors accounted for 16.6% and 8.6%, totaling 25.2% of total accounts payable as of December 31, 2016.

Inventories

Inventories mainly consist of finish goods, work in process and raw materials valued at the lower of cost or net realizable value. Management reviews inventories for obsolescence and cost in excess of net realizable value at least annually and records a reserve against the inventory and additional cost of goods sold when the carrying value exceeds net realizable value. During the years ended December 31, 2017 and 2016, \$0 and \$118,529, respectively, of obsolete inventory was written off.

Property and Equipment

Property and equipment are stated at cost less accumulated depreciation. Depreciation is provided primarily by the straight-line method over the estimated useful lives of the assets for financial

GENERAL PHOTONICS AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017 AND 2016

statement purposes and by accelerated methods for income tax purposes. Estimated useful lives for financial statement purposes are as follows:

| | |
|-------------------------|-----------|
| Machinery and equipment | 3-5 years |
| Furniture and fixtures | 5 years |
| Leasehold improvements | 39 years |

Maintenance, repairs and minor renewals are charged to earnings when they are incurred. When there is a disposition of an asset, its accumulated depreciation is deducted from the original cost, and any gain or loss is reflected in current earnings.

Intangible Assets

Intangible assets consist of patents related to certain intellectual property that the Company developed or purchased. The Company amortizes the identified intangible assets over their estimated useful lives, generally fifteen years, and analyzes the reasonableness of the remaining useful life whenever events or circumstances indicate that the carrying amount may not be recoverable to determine whether their carrying value has been impaired.

Impairment of Long-Lived Assets

In accordance with ASC 360, the Company evaluates long-lived assets, including property and equipment, for impairment whenever events or changes in circumstances indicate that the carrying value of a long-lived asset, or group of assets, as appropriate, may not be recoverable. If the aggregate undiscounted future net cash flows expected to result from the use and the eventual disposition of a long-lived asset is less than its carrying value, an impairment loss is recognized based on the excess of the carrying value over the fair value. No impairment was recognized for the years ended December 31, 2017 and 2016.

Fair Value of Financial Instruments

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. To increase the comparability of fair value measures, Financial Accounting Standards Board ("FASB") ASC Topic 820-10-35 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurement) and the lowest priority to unobservable inputs (level 3 measurements).

Level 1—Valuations based on quoted prices for identical assets and liabilities in active markets.

Level 2—Valuations based on observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets and liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data.

Level 3—Valuations based on unobservable inputs reflecting our own assumptions, consistent with reasonably available assumptions made by other market participants. These valuations require significant judgment.

GENERAL PHOTONICS AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017 AND 2016

For cash, short-term investments, accounts receivables, inventories, accounts payable, and customer deposits, the carrying amounts of these items approximated fair values because of the short-term nature of these instruments.

Customer deposits

Customer deposits represent amounts advanced by one customer for all of its annual purchase orders. The product normally is delivered to the customer periodically per the customer's instruction, and the related sale is recognized in accordance with the Company's revenue recognition policy once the products are shipped and the deposits are applied. Milestone payments may be made by the customer based on the progress of the purchase orders. As of December 31, 2017 and 2016, the Company had customer deposits in the amounts of \$380,947 and \$109,119, respectively.

Revenue Recognition

Revenues from product sales are generated by the sale of commercial products under various sales programs to the end users and through distribution channels. The Company sells fiber optic measurement components and instruments to end users directly or indirectly for use in numerous fiber-optic-based measurement applications. Revenues are recorded net of applicable sales taxes collected from retail customers and payable to state or local governmental entities.

The Company recognizes revenue in accordance with ASC 605-10-S99, *Revenue Recognition-Overall-SEC Materials*. The Company recognizes revenue when (1) persuasive evidence of an arrangement exists, (2) delivery has occurred or services have been rendered, (3) the sales price is fixed or determinable and (4) collection of the related receivable is reasonably assured. The Company recognizes its product revenue upon the delivery of the products, provided all other revenue recognition criteria have been met.

Share-Based Payment

The Company accounts for stock-based compensation costs under the provisions of ASC 718, *Compensation—Stock Compensation*, which requires the measurement and recognition of compensation expense related to the fair value of stock-based compensation awards that are ultimately expected to vest. Stock-based compensation expense recognized includes the compensation cost for all share-based payments granted to employees and non-employees, net of forfeitures, over the employee requisite service period or the non-employee performance period based on the grant date fair value estimated in accordance with the provisions of ASC 718. ASC 718 is also applied to awards modified, repurchased, or canceled during the periods reported.

Foreign Currency

Amounts reported in the consolidated financial statements are stated in United States dollars, unless stated otherwise. The Company's subsidiary in the PRC use the Chinese renminbi (RMB) as its functional currency and the parent company in the United States uses the United States dollar as its functional currency. In accordance with ASC 830, *Foreign Currency Matters*, the Company translates the assets and liabilities of Beijing GP whose functional currency is RMB into United States dollars using the rate of exchange prevailing at the balance sheet date and the statements of operations and cash flows are translated at an average rate during the reporting

GENERAL PHOTONICS AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017 AND 2016

period. Adjustments resulting from the translation from RMB into United States dollar are recorded in stockholders' equity as part of accumulated other comprehensive income. Further, foreign currency transaction gains and losses are a result of the effect of exchange rate changes on transactions denominated in currencies other than the functional currency. Gains and losses on those foreign currency transactions are included in Other Income, net for the period in which exchange rates change.

Income Tax

The Company accounts for income taxes pursuant to the FASB ASC Topic 740. The Company recognizes deferred tax assets and liabilities for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carry forwards. The Company accounts for the investment tax credits under the flow-through method which treats the credits as a reduction of federal income taxes of the year in which the credit arises or is utilized. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment.

Topic 740-10 clarifies the accounting for uncertainty in income taxes recognized in the Company's consolidated financial statements in accordance with GAAP. The calculation of the Company's tax provision involves the application of complex tax rules and regulations within multiple jurisdictions. The Company's tax liabilities include estimates for all income-related taxes that the Company believes are probable and that can be reasonably estimated. To the extent that the Company's estimates are understated, additional charges to the provision for income taxes would be recorded in the period in which the Company determines such understatement. If the Company's income tax estimates are overstated, income tax benefits will be recognized when realized.

The Company recognizes interest and penalties related to unrecognized tax positions as income tax expense. For the years ended December 31, 2017 and 2016, the Company did not incur any related interest and penalties.

The Company does not record U.S. income taxes on the undistributed earnings of its foreign subsidiary based upon the Company's intention to permanently reinvest undistributed earnings to ensure sufficient working capital and further expansion of existing operations outside the United States. As of December 31, 2017 and 2016, the Company's foreign subsidiary operated at a cumulative deficit for U.S. earnings and profit purposes. In the event the Company is required to repatriate funds from outside of the United States, such repatriation would be subject to local laws, customs, and tax consequences. Determination of the amount of unrecognized deferred tax liability related to these earnings is not practicable.

Recent Accounting Standards

In February 2016, the FASB issued ASU No. 2016-02, *Leases*, which requires a lessee to recognize in its statement of financial position an asset and liability for most leases with a term greater than 12 months. Lessees should recognize a liability to make lease payments and a right-of-use asset representing the lessee's right to use the underlying asset for the lease term. The

GENERAL PHOTONICS AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017 AND 2016

amendment is effective for fiscal years beginning after December 15, 2019 for private companies, including interim periods within those fiscal years. The Company is currently evaluating the impact the adoption of this standard will have on our consolidated financial statements.

In August 2016, the FASB issued ASU No. 2016-15, *Statement of Cash Flows (Topic 230)*, which addresses eight specific cash flow issues with the objective of reducing the existing diversity in practice in how cash receipts and cash payments are presented in the statement of cash flows. ASU 2016-15 is effective for public entities for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years, with early adoption permitted. The amendments should be applied retrospectively to all periods presented. The Company does not expect ASU 2016-15 will have a material impact on our financial statements.

In May 2014, the FASB issued FASB ASU No. 2014-09, "*Revenue from Contracts with Customers (Topic 606)*," which supersedes the revenue recognition requirements in ASC 605, "Revenue Recognition". The core principle of ASU 2014-09 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The guidance provides a five-step process to achieve that core principle. ASU 2014-09 requires disclosures enabling users of financial statements to understand the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. Additionally, qualitative and quantitative disclosures are required about contracts with customers, significant judgments and changes in judgments, and assets recognized from the costs to obtain or fulfill a contract. In August 2015, the FASB issued *FASB ASU No. 2015-14, "Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date"*, which deferred the effective date of ASU 2014-09 by one year. In March 2016, the FASB issued *FASB ASU No. 2016-08, "Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations (Reporting Revenue Gross versus Net)"*. ASU 2016-08 clarifies the implementation guidance on principal versus agent considerations. In April 2016, the FASB issued *ASU No. 2016-10, "Revenue from Contracts with Customers: Identifying Performance Obligations and Licensing."* ASU 2016-10 clarifies the implementation guidance in Topic 606 for identifying performance obligations and determining when to recognize revenue on licensing agreements for intellectual property. In May 2016, the FASB issued *ASU No. 2016-11, "Revenue Recognition (Topic 605) and Derivatives and Hedging (Topic 815): Rescission of SEC Guidance Because of Accounting Standards Updates 2014-09 and 2014-16 Pursuant to Staff Announcements at the March 3, 2016 EITF Meeting."* ASU 2016-11 rescinds certain SEC staff comments previously made in regard to these ASU's. In May 2016, the FASB issued *ASU No. 2016-12, "Revenue from Contracts with Customers (Topic 606): Narrow-Scope Improvements and Practical Expedients"* that provide guidance on assessing collectability, presentation of sales taxes, noncash consideration, and completed contracts and contract modifications at transition. ASU 2014-09 (including all related ASU's) is effective for private reporting entities for annual reporting periods beginning after December 15, 2018, including interim periods within that reporting period, using one of two retrospective application methods. The Company is currently evaluating the effect that the adoption of ASU 2014-09, ASU 2015-14, ASU 2016-08, ASU 2016-10, ASU 2016-11, ASU 2016-12, ASU 2016-20, ASU 2017-13 and ASU 2017-14 will have on our consolidated financial statements.

In January 2017, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2017-04, *Intangibles—Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment*. This update simplifies the subsequent

GENERAL PHOTONICS AND SUBSIDIARY

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2017 AND 2016**

measurement of goodwill. The guidance removes Step 2 of the goodwill impairment test, which requires a hypothetical purchase price allocation. A goodwill impairment will now be the amount by which a reporting unit's carrying value exceeds its fair value, not to exceed the carrying amount of goodwill. The accounting standard will be effective for reporting periods beginning after December 15, 2019. We do not expect ASU 2017-04 will have a material impact on our financial statements.

Note 3 – Inventories

Inventories consisted of the following as of December 31, 2017 and 2016:

| | December 31 | |
|-------------------|---------------------|---------------------|
| | 2017 | 2016 |
| Finished goods | \$ 397,091 | \$ 164,720 |
| Work-in-process | 378,813 | 328,746 |
| Raw materials | 1,046,398 | 758,606 |
| Total inventories | <u>\$ 1,822,302</u> | <u>\$ 1,252,072</u> |

Note 4 – Property and equipment, net

Property and equipment, net consist of the following:

| | December 31 | |
|-----------------------------------|-------------------|-------------------|
| | 2017 | 2016 |
| Leaseholder improvement | \$ 59,211 | \$ 85,409 |
| Machinery and equipment | 727,201 | 696,846 |
| Furniture and fixtures | 29,584 | 29,564 |
| | 815,996 | 811,819 |
| Less: accumulated depreciation | (626,335) | (617,551) |
| Total property and equipment, net | <u>\$ 189,661</u> | <u>\$ 194,268</u> |

The depreciation expense for the years ended December 31, 2017 and 2016 were \$70,461 and \$68,579, respectively.

Note 5 – Intangible assets, net

Intangible assets, net consist of the following:

| | December 31 | |
|--------------------------------------|---------------------|---------------------|
| | 2017 | 2016 |
| Self-developed patents, cost | \$ 520,381 | \$ 395,864 |
| In-process research and development | 66,732 | 110,986 |
| Intelligent property purchased, cost | 1,000,000 | 1,000,000 |
| | 1,587,113 | 1,506,850 |
| Less: accumulated amortization | (394,193) | (299,948) |
| Intangible assets, net | <u>\$ 1,192,920</u> | <u>\$ 1,206,902</u> |

GENERAL PHOTONICS AND SUBSIDIARY

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2017 AND 2016**

Amortization for the years ended December 31, 2017 and 2016 were \$94,245 and \$84,114, respectively. Estimated aggregate amortization, based on the net value of intangible assets at December 31, 2017, for each of the next five years and beyond is as follows:

| | | |
|--------------------------|----|------------------|
| Year ending December 31, | | |
| 2018 | \$ | 94,245 |
| 2019 | | 94,245 |
| 2020 | | 94,245 |
| 2021 | | 94,245 |
| 2022 and thereafter | | 749,208 |
| | \$ | <u>1,126,188</u> |

Note 6 – Accrued expenses

Accrued expenses consisted of the following as of December 31, 2017 and 2016:

| | December 31 | |
|----------------------|-------------------|-------------------|
| | 2017 | 2016 |
| Commission payable | \$ 275,907 | \$ 300,912 |
| Accrued bonus | 33,100 | 160,000 |
| Accrued training fee | - | 50,000 |
| Others | 11,617 | 10,833 |
| Total | <u>\$ 320,624</u> | <u>\$ 521,745</u> |

Note 7 – Governmental subsidy

Beijing GP entered a project agreement on January 8, 2004 with two government agencies of the PRC - Technology Innovation Fund Management Center of China Ministry of Science and Technology and Beijing Zhongguan Village Technology Park Management Committee to develop a programmable polarization mode simulation platform (the "Platform"). Pursuant to the agreement, Beijing GP will establish and develop the Platform in three years started from August 2004 and some milestones of performance are set and required to be achieved, including but not limit to total revenue, net income and income taxes realized. The two government agencies agreed to provide funds to support the development of the Platform in the amount of RMB500,000 and RM\$250,000, respectively, while Beijing GP invests RMB3,000,000 in the project. In case of default, the government agent has the right to cancel or terminate the contract and Beijing GP would be required to perform a project clearance and refund the remaining unused government funds.

During 2004 and 2005, Beijing GP received a total of RMB660,000 from the two government agencies. However, the agreement was ultimately executed, and the project ceased after the funds exhausted. As of December 31, 2017 and 2016, the Company has not yet done the required project clearance and the obligation associated with the government funds in the amounts of \$101,440 (RMB660,000) and \$95,660 (RMB660,000) were classified as governmental subsidy under current liabilities, respectively.

GENERAL PHOTONICS AND SUBSIDIARY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2017 AND 2016

Note 8 – Related party transaction

On June 29, 2016, the Company entered a promissory note agreement to lend \$550,000 to a major shareholder and officer. The note has a stated term of two years and bears interest at a rate of 0.35% per annum. At December 31, 2017 and 2016, the balance of the promissory note was \$227,943 and \$460,441 including unpaid interest outstanding, respectively. For the years ended December 31, 2017 and 2016, \$648 and \$906 interest income were recorded by the Company.

Subsequently, the promissory note was paid off on March 1st, 2019 as part of the acquisition agreement entered with Luna Technologies, Inc. See Note 12 for details.

Note 9 – Stockholder's Equity

Common Stock Sales

On December 2016, the Company issued 177,692 shares of common stock to an employee in the amount of \$12,819 (\$0.165 per share) in lieu of a cash bonus earned.

In October 2016, the Company sold 300,000 shares of common stock valued at \$0.50 per share to an officer when he joined the Company. In August 2017, the officer resigned from the company, and the 300,000 shares were repurchased for \$150,000. The repurchased shares were canceled.

Stock Option Plan

In May 2000, the board of Directors and shareholders approved the 2000 Stock Option Plan (the "2000 Plan"). The 2000 Plan provides for the grant of stock options at prices not less than 85% (110% if the award is issued to a 10% shareholder) of the fair market value at the date of grant. The Plan provides for the grant of nonstatutory and incentive stock options to employees, officers, directors and consultants of the Company with terms of up to ten years. Options generally vest 25% after one year of service, and ratably over 36 months thereafter. An option granted to a person who is a 10% or greater shareholder on the date of grant shall not be exercisable more than five years after the date it is granted. Options typically expire within 30 days of the recipient's termination of service to the Company. A total of 2,000,000 shares were reserved under the Plan, of which 1,550,000 were available for future grant at December 31, 2017.

GENERAL PHOTONICS AND SUBSIDIARY

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2017 AND 2016**

The following table summarizes activity under the Plan for the years ended December 31, 2017 and 2016:

| | Number of Shares | Weighted Average Grant Date Fair Value per Share | Weighted Average Remaining Contractual (years) |
|-------------------------------------|---------------------|--|--|
| Outstanding at December 31, 2015 | 750,000 | \$ 0.18 | 8.0 |
| Nonvested as of December 31, 2015 | 472,500 | \$ 0.17 | 8.8 |
| Exercisable as of December 31, 2015 | 277,500 | \$ 0.20 | 6.8 |
| Granted | - | - | - |
| Exercised | - | - | - |
| Cancelled or forfeited | - | - | - |
| Outstanding at December 31, 2016 | 750,000 | \$ 0.18 | 7.0 |
| Nonvested as of December 31, 2016 | 286,666 | \$ 0.17 | 7.8 |
| Exercisable as of December 31, 2016 | 463,334 | \$ 0.19 | 6.6 |
| Granted | - | - | - |
| Exercised | (233,000) | 0.17 | - |
| Cancelled or forfeited | (67,000) | 0.17 | - |
| Outstanding at December 31, 2017 | 450,000 | \$ 0.19 | 5.7 |
| Nonvested as of December 31, 2017 | 89,583 | \$ 0.17 | 7.0 |
| Exercisable as of December 31, 2017 | 360,417 | \$ 0.18 | 5.8 |

The Company is required to reserve and keep available out of its authorized but unissued shares of Common Stock such number of shares sufficient to affect the shares granted and available for grant under the Company's stock option plan. The remaining numbers of shares of Common Stock reserved for the 2000 Plan were 1,550,000 and 1,250,000 shares at December 31, 2017 and 2016, respectively.

The following table summarized the Company's nonvested options awards activity for the years ended December 31, 2017 and 2016:

| | |
|------------------------------|-----------|
| Balance at December 31, 2015 | 472,500 |
| Granted | - |
| Replaced | - |
| Vested | (185,834) |
| Forfeited | - |
| Balance at December 31, 2016 | 286,666 |
| Granted | - |
| Replaced | - |
| Vested | (130,083) |
| Forfeited | (67,000) |
| Balance at December 31, 2017 | 89,583 |

The Company estimates the fair value of stock options using a Black-Scholes option pricing model. The model requires input of assumptions regarding the expected term, expected volatility,

GENERAL PHOTONICS AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017 AND 2016

dividend yield, and a risk-free interest rate. Options were granted at the fair value of the Company's common stock on grant dates and a simplified method was used to estimate the expected term of the options granted. Assumptions used to compute the grant date fair value of employee stock option grants for the years ended December 31, 2015 is as follows:

| | |
|--------------------------|-------------|
| Expected term (years) | 9 |
| Dividend yield | 0% |
| Expected volatility | 76% - 82% |
| Risk-free interest rates | 1.12%-1.27% |

There were no stock options granted during the years ended December 31, 2017 and 2016.

Expected Volatility. The expected volatility rate used to value stock option grants is based on volatilities of a peer group of similar companies whose share prices are publicly available. The peer group was developed based on companies in the same industry in a similar stage of development to the Company.

Expected Term. The Company elected to utilize the "simplified" method for "plain vanilla" options to value stock option grants. Under this approach, the weighted-average expected life is presumed to be the average of the vesting term and the contractual term of the option.

Risk-free Interest Rate. The risk-free interest rate assumption was based on zero-coupon U.S. Treasury instruments that had terms consistent with the expected term of the Company's stock option grants.

Expected Dividend Yield. The Company has never declared or paid any cash dividends and does not presently plan to pay cash dividends in the foreseeable future.

Forfeitures are accounted for as actual forfeitures occur.

The Company recognized compensation cost and the related additional paid-in capital of and \$16,191 and \$21,635 for the years ended December 31, 2017 and 2016, respectively. As of December 31, 2017 and 2016, the total unrecognized compensation costs for outstanding unvested options were \$11,752 and \$27,943, respectively.

Note 10 – Commitment

The Company entered an agreement to amend the operating lease agreement for its facility in Chino, California commencing as of October 1, 2015 and expiring on September 30, 2017. The Company is responsible for property taxes, insurance, utilities and maintenance costs.

On August 25, 2017, the Company entered a lease agreement at a new office building located in Chino, California. The lease has a three-year term commencing on November 1, 2017 and expiring on October 31, 2020. The agreement provides the Company a three-year renew option. The Company is also responsible for property taxes, insurance, utilities and maintenance costs of common area pursuant to the lease agreement.

GENERAL PHOTONICS AND SUBSIDIARY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2017 AND 2016

The minimum future base lease payments over the lease terms as followings:

| <u>Years ending Dec 31</u> | |
|----------------------------|---------------------|
| 2018 | \$ 378,202 |
| 2019 | 389,548 |
| 2020 | <u>332,698</u> |
| | \$ <u>1,100,448</u> |

Rent expense under the above operating leases amounted to \$190,070 and \$186,017 for the years ended December 31, 2017 and 2016, respectively.

Note 11 – Income taxes

For the years ended December 31, 2017 and 2016, provision for income tax of the Company were \$556,936 and \$718,982, respectively

Significant components of the deferred tax assets and liabilities for federal income taxes as of December 31, 2017 and 2016 consisted of the following:

| | <u>2017</u> | <u>2016</u> |
|------------------------------------|-------------------|-----------------|
| <i>Deferred tax assets</i> | | |
| Allowance for bad debt | \$ 38,500 | \$ 47,000 |
| <i>Deferred tax liabilities</i> | | |
| Depreciation and intangible assets | <u>(40,000)</u> | <u>(39,000)</u> |
| Deferred tax, net | <u>\$ (1,500)</u> | <u>\$ 8,000</u> |

The following table reconciles the US statutory rates to the Company's effective tax rate for the years ended December 31, 2017 and 2016:

| | <u>2017</u> | <u>2016</u> |
|-------------------------|--------------|--------------|
| Federal Statutory rate | 34.0% | 34.0% |
| State taxes | 8.8% | 8.8% |
| Permanent items | 0.7% | 0.8% |
| Foreign rate difference | (9.0%) | (9.0%) |
| True-up items | <u>6.0%</u> | <u>5.3%</u> |
| Effective tax rate | <u>40.5%</u> | <u>39.9%</u> |

The Company is subject to income tax in the U.S. Federal and certain state jurisdictions. The Company has completed a corporate income tax return audit by the U.S. Federal government for the year ended December 31, 2016. No adjustment was proposed to be made on the Company's 2016 tax return, including but not limit to taxable income, the current and deferred tax provision and deferred taxes as of December 31, 2016. The Company is no longer subject to federal or state examinations by tax authorities for years prior to 2016.

The Company's PRC subsidiary is subject to a 25% statutory income tax rate according to the income tax laws of the PRC. Tax regulations are subject to the interpretation of the related tax

GENERAL PHOTONICS AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2017 AND 2016

laws and regulations and require significant judgment to apply. All tax positions taken, or expected to be taken, continue to be more likely than not ultimately settled at the full amount claimed. The Company's tax filings are subject to the PRC tax bureau's examination for a period up to five years. The Company is not currently under any examination by the PRC tax bureau.

Note 12 – Subsequent events

On November 2018, 80,000 shares of employee options were exercised with the 0.30 exercise price per share. \$24,000 cash was received upon the exercise and the Company issued 80,000 shares of common stock accordingly.

On May 2018, the Company ceased the operation of Beijing GP and shut down the subsidiary entirely based on the decision made by the board of directors of the Company.

On March 1, 2019, the outstanding stock of the Company was sold to Luna Technologies, Inc., a wholly-owned subsidiary of Luna Innovations Incorporated, for cash consideration of \$19.0 million. The stock purchase agreement provides for additional contingent cash consideration of up to \$1.0 million based upon the achievement of specified revenue targets during the twelve months period following the date of the sale. The purchase price is also subject to a positive or negative adjustment based upon the determination of final working capital compared to a target working capital value as specified in the stock purchase agreement.

The Company has evaluated subsequent events through May 14, 2019, the date the financial statements were available to be issued and except below no other events that require adjustment of, or disclosure in the financial statements.

GENERAL PHOTONICS AND SUBSIDIARY
CONSOLIDATED BALANCE SHEETS
SEPTEMBER 30, 2018 AND DECEMBER 31, 2017

ASSETS

| | <u>September 30, 2018</u> | <u>December 31, 2017</u> |
|-----------------------------|---------------------------|--------------------------|
| | (Unaudited) | |
| Current assets | | |
| Cash and cash equivalents | \$ 2,130,045 | \$ 1,136,673 |
| Short term investments | 1,566,803 | 1,565,777 |
| Accounts receivable, net | 1,973,978 | 1,877,254 |
| Loan to related party | 198,531 | 227,943 |
| Inventories | 2,088,022 | 1,765,055 |
| Other current assets | 88,447 | 78,908 |
| | <u>8,045,826</u> | <u>6,651,610</u> |
| Property and equipment, net | 141,399 | 177,163 |
| Intangible assets, net | 1,131,385 | 1,185,270 |
| Other assets | <u>34,040</u> | <u>34,040</u> |
| Total assets | <u>\$ 9,352,650</u> | <u>\$ 8,048,083</u> |

LIABILITIES AND SHAREHOLDERS' EQUITY

| | | |
|---|---------------------|---------------------|
| Current liabilities | | |
| Accounts payable | \$ 795,367 | \$ 560,952 |
| Customer deposits | 52,906 | 380,947 |
| Tax payables | 97,231 | 33,495 |
| Accrued expenses | 532,485 | 320,624 |
| Liabilities held to dispose | 271,467 | 269,809 |
| Total current liabilities | <u>1,749,456</u> | <u>1,565,827</u> |
| Other liabilities | <u>36,306</u> | <u>1,500</u> |
| Total liabilities | <u>1,785,762</u> | <u>1,567,327</u> |
| Commitment and Contingencies (Note 10) | | |
| Stockholders' Equity | | |
| Common stock: no par value, 50,000,000 shares authorized, 19,117,686 shares issued and outstanding as of September 30, 2018 and December 31, 2017, respectively | 2,408,091 | 2,396,339 |
| Retained earnings | 5,078,012 | 4,011,124 |
| Accumulated other comprehensive income | 80,785 | 73,293 |
| Total stockholders' equity | <u>7,566,888</u> | <u>6,480,756</u> |
| Total liabilities and stockholders' equity | <u>\$ 9,352,650</u> | <u>\$ 8,048,083</u> |

The accompanying notes are an integral part of these financial statements.

GENERAL PHOTONICS AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF OPERATIONS
AND COMPRESHENIVE INCOME

| | For the nine months ended September 30, | |
|--|--|-------------------|
| | 2018 | 2017 |
| | (Unaudited) | (Unaudited) |
| Revenues | \$ 7,711,898 | \$ 6,091,012 |
| Cost of revenues | <u>3,665,234</u> | <u>2,282,833</u> |
| Gross profit | 4,046,664 | 3,808,179 |
| Operating expenses | | |
| Marketing and selling expenses | 700,045 | 808,771 |
| Depreciation and amortization | 158,709 | 162,006 |
| Payroll expenses and benefits | 985,019 | 1,184,324 |
| General administrative expenses | <u>702,978</u> | <u>710,763</u> |
| Total Operating Expenses | <u>2,546,751</u> | <u>2,865,864</u> |
| Income from operations | 1,499,913 | 942,315 |
| Other income (expenses) | | |
| Interest income | 10,063 | 4,820 |
| Other expenses, net | <u>10,327</u> | <u>(15,461)</u> |
| Total other income (expenses), net | <u>20,390</u> | <u>(10,641)</u> |
| Net income before provision of income taxes | <u>1,520,303</u> | <u>931,674</u> |
| Provision of income taxes | | |
| Income tax provision | <u>409,121</u> | <u>273,089</u> |
| Net income from countinued operation | 1,111,182 | 658,585 |
| Loss from discontinued operation | <u>(44,294)</u> | <u>(46,007)</u> |
| Net income | 1,066,888 | 612,578 |
| Other comprehensive income (loss) | | |
| Foreign currency translation adjustments | <u>7,492</u> | <u>(4,925)</u> |
| Total comprehensive income | \$ <u>1,074,380</u> | \$ <u>607,653</u> |

The accompanying notes are an integral part of these financial statements.

GENERAL PHOTONICS AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

| | Number of Shares | Common Stock | Retained Earnings | Accumulated Other Comprehensive Income (Loss) | Total Shareholders' Equity |
|--|---------------------|---------------------|----------------------|--|----------------------------------|
| Balance as of December 31, 2016 | 19,117,686 | \$ 2,478,203 | \$ 3,112,930 | \$ 78,570 | \$ 5,669,703 |
| Withdrawal of share issuance | (300,000) | (150,000) | - | - | (150,000) |
| Share based compensation | - | 12,143 | - | - | 12,143 |
| Options exercised | 133,000 | 21,945 | - | - | 21,945 |
| Net income | - | - | 612,579 | - | 612,579 |
| Foreign currency translation | - | - | - | (4,925) | (4,925) |
| Balance as of September 30, 2017 (unaudited) | <u>18,950,686</u> | <u>\$ 2,362,291</u> | <u>\$ 3,725,509</u> | <u>\$ 73,645</u> | <u>\$ 6,161,445</u> |
| Balance as of December 31, 2017 | 19,050,686 | \$ 2,396,339 | \$ 4,011,124 | \$ 73,293 | \$ 6,480,756 |
| Share based compensation | - | 11,752 | - | - | 11,752 |
| Net income | - | - | 1,066,888 | - | 1,066,888 |
| Foreign currency translation | - | - | - | 7,492 | 7,492 |
| Balance as of September 30, 2018 (unaudited) | <u>19,050,686</u> | <u>\$ 2,408,091</u> | <u>\$ 5,078,012</u> | <u>\$ 80,785</u> | <u>\$ 7,566,888</u> |

The accompanying notes are an integral part of these financial statements.

GENERAL PHOTONICS AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF CASH FLOW

| | For the nine months ended Septamer 30, | |
|---|---|--------------------|
| | 2018 | 2017 |
| | (Unaudited) | (Unaudited) |
| Cash flows from operating activities: | | |
| Net income | \$ 1,111,182 | \$ 658,585 |
| Adjustments to reconcile net income to | | |
| Net cash provided by (used in) operating activities: | | |
| Depreciation and amortization | 158,709 | 162,006 |
| Recovery of bad debt | (33,440) | (53,122) |
| Share-based compensation | 11,752 | 12,143 |
| Loss on disposal of equipment | - | - |
| Changes in operating assets and liabilities in: | | |
| Accounts receivable | (90,427) | 426,891 |
| Inventories | (320,321) | (537,330) |
| Other current assets | (9,539) | (33,550) |
| Other assets | 7 | 8,001 |
| Accounts payable | 218,524 | (12,263) |
| Customer deposits | (328,041) | (109,119) |
| Tax payable | 63,709 | (515,891) |
| Accrued expenses | 211,861 | (150,944) |
| Other liabilities | 34,806 | (8,000) |
| Net cash provided by (used in) operating activities from continued operation | 1,028,782 | (152,592) |
| Net cash used in operating activities from discontinued operation | (56,870) | (2,716) |
| Cash flows from investing activities: | | |
| Purchase of property and equipment and intangible assets | (68,607) | (46,524) |
| Additions of short-term investments | (1,026) | (112,463) |
| Proceeds from options exercised | - | 21,945 |
| Refund of shares cancelled | - | (150,000) |
| Net cash used in investing activities | (69,633) | (287,042) |
| Cash flows from financing activities: | | |
| Repayments of related party loan | 29,412 | 342,471 |
| Net cash provided by investing activities | 29,412 | 342,471 |
| Effect of exchange rate | 2,045 | 1,456 |
| Net increase (decrease) in cash and cash equivalents | 933,736 | (98,423) |
| Cash and cash equivalents, Beginning of Period | 1,229,258 | 592,100 |
| Cash and cash equivalents, End of Period | 2,162,994 | \$ 493,677 |
| Less: cash from discontinued operation, end of period | (32,949) | (122,881) |
| Cash and cash equivalents from continuing operations, end of period | \$ 2,130,045 | \$ 370,796 |
| Supplemental disclosure of cash flow information | | |
| Income taxes paid | \$ - | \$ - |
| Interest paid | \$ 414,961 | \$ 793,708 |

The accompanying notes are an integral part of these financial statements.

GENERAL PHOTONICS AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

Note 1 – Nature of business

General Photonics corporation (the “Company”), incorporated in the state of California on April 28, 1995, primarily engages in developing and building innovative optical instruments and modules for optical networks, sensor systems, and biomedical diagnosis systems. To further develop and expand its research capability and lower operating costs, a wholly-owned subsidiary was formed and registered in Beijing, China (“PRC”) in 2004 under the name of General Photonics (Beijing) Co. Ltd. (the “Beijing GP”) who acts a buyer on behalf of the Company.

Note 2 – Summary of significant accounting policies

Basis of Accounting

The accounting and reporting policies of the Company are in accordance with accounting principles generally accepted in the United States of America (“GAAP”).

The consolidated financial statements include the accounts of Beijing GP, a wholly owned subsidiary. All significant intercompany accounts and transactions have been eliminated in consolidation.

Certain prior period amounts have been reclassified to conform to the current period presentation. These reclassifications have no effect on the accompanying consolidated statements of operations and cash flows.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Significant accounting estimates reflected in the Company’s consolidated financial statements include the collectability of accounts receivable, the useful lives and impairment of long-lived assets, the fair value of stock options granted and stock-based compensation expense, the valuation of deferred tax assets, inventories and provisions for income taxes. Actual results could differ materially from those estimates.

Cash and Cash Equivalents

Cash includes cash on hand, bank deposits and certificates of deposits, and highly liquid investments with an original maturity of three months or less when purchased as cash and cash equivalents.

Short-term Investments

The Company invests cash in excess of its immediate needs in money markets funds, certificates of deposits and fixed income securities at two banks to earn investment income. Short-term investments are reported at fair value.

As of September 30, 2018 and December 31, 2017, the Company held \$1,566,803 and \$1,565,777 short-term investments with the maturity dates longer than three months but less than twelve months.

GENERAL PHOTONICS AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

Accounts Receivable, net

The Company generally receives payments within 30 to 90 days term. The Company records accounts receivable net of allowance for doubtful accounts for estimated losses. The Company reviews the composition of accounts receivable on a periodic basis and makes general and specific allowance when there is a doubt as to the collectability of individual balances. The amount of the provision, if any, is recognized in the statement of income within the selling, general and administrative expenses. Accounts are written off after appropriate collection efforts are conducted. As of September 30, 2018 and December 31, 2017, the Company reserved \$29,770 and \$51,093 for doubtful accounts receivables, respectively.

Concentrations of Credit Risk

The standard insurance coverage for non-interest-bearing transaction accounts in the United States is \$250,000 per depositor under the general deposit insurance rules of the Federal Deposit Insurance Corporation. The standard insurance coverage for non-interest-bearing transaction accounts in the PRC is RMB 500,000 (approximately \$76,800) per depositor per bank under the applicable Chinese general deposit insurance rules. As of September 30, 2018 and December 31, 2017, \$3,300,762 and \$2,317,723 cash and cash equivalents and short-term investments were uninsured, respectively.

One customer accounted for 14.0% of the total sales of the Company for the nine months ended September 30, 2018, and its accounts receivable accounted 9.8% of total accounts receivable as of September 30, 2018. For the nine months ended September 30, 2017, one customer accounted for 12.6% of total sales of the Company, and its accounts receivable accounted 8.4% of total accounts receivable as of September 30, 2017.

Purchases made from two vendors accounted for 16.0% and 12.6%, totaling 28.6% of total purchases of the Company for the nine months ended September 30, 2018. Accounts payable due to these vendors accounted for 7.8% and 16.8%, totaling 24.6% of total accounts payable as of September 30, 2018.

Purchases made from one vendor accounted for 14.7% of total purchases of the Company during the nine months ended September 30, 2017. Accounts payable due to this vendor accounted for 19.0% of total accounts payable as of September 30, 2017.

Inventories

Inventories mainly consist of finish goods, work in process and raw materials valued at the lower of cost or net realizable value. Management reviews inventories for obsolescence and cost in excess of net realizable value at least annually and records a reserve against the inventory and additional cost of goods sold when the carrying value exceeds net realizable value. As of September 30, 2018 and December 31, 2017, the Company determined no inventory allowance deemed necessary for slow moving and obsolete items.

Property and Equipment

Property and equipment are stated at cost less accumulated depreciation. Depreciation is provided primarily by the straight-line method over the estimated useful lives of the assets for financial statement purposes and by accelerated methods for income tax purposes. Estimated useful lives for financial statement purposes are as follows:

GENERAL PHOTONICS AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

| | |
|-------------------------|-----------|
| Machinery and equipment | 3-5 years |
| Furniture and fixtures | 5 years |
| Leasehold improvements | 39 years |

Maintenance, repairs and minor renewals are charged to earnings when they are incurred. When there is a disposition of an asset, its accumulated depreciation is deducted from the original cost, and any gain or loss is reflected in current earnings.

Intangible Assets

Intangible assets consist of patents related to certain intellectual property that the Company developed or purchased. The Company amortizes the identified intangible assets over their estimated useful lives, generally fifteen years, and analyzes the reasonableness of the remaining useful life whenever events or circumstances indicate that the carrying amount may not be recoverable to determine whether their carrying value has been impaired.

Impairment of Long-Lived Assets

In accordance with ASC 360, the Company evaluates long-lived assets, including property and equipment, for impairment whenever events or changes in circumstances indicate that the carrying value of a long-lived asset, or group of assets, as appropriate, may not be recoverable. If the aggregate undiscounted future net cash flows expected to result from the use and the eventual disposition of a long-lived asset is less than its carrying value, an impairment loss is recognized based on the excess of the carrying value over the fair value. No impairment was recognized for the nine months ended September 30, 2018 and 2017.

Fair Value of Financial Instruments

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. To increase the comparability of fair value measures, Financial Accounting Standards Board ("FASB") ASC Topic 820-10-35 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurement) and the lowest priority to unobservable inputs (level 3 measurements).

Level 1—Valuations based on quoted prices for identical assets and liabilities in active markets.

Level 2—Valuations based on observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets and liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data.

Level 3—Valuations based on unobservable inputs reflecting our own assumptions, consistent with reasonably available assumptions made by other market participants. These valuations require significant judgment.

For cash and cash equivalents, short-term investments, accounts receivables, inventories, accounts payable, and customer deposits, the carrying amounts of these items approximated fair values because of the short-term nature of these instruments.

GENERAL PHOTONICS AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

Customer deposits

Customer deposits represent amounts advanced by one customer for all of its annual purchase orders. The product normally is delivered to the customer periodically per the customer's instruction, and the related sale is recognized in accordance with the Company's revenue recognition policy once the products are shipped and the deposits are applied. Milestone payments may be made by the customer based on the progress of the purchase orders. As of September 30, 2018 and December 31, 2017, the Company had customer deposits in the amounts of \$52,906 and \$380,947, respectively.

Revenue Recognition

Revenues from product sales are generated by the sale of commercial products under various sales programs to the end users and through distribution channels. The Company sells fiber optic measurement components and instruments to end users directly or indirectly for use in numerous fiber-optic-based measurement applications. Revenues are recorded net of applicable sales taxes collected from retail customers and payable to state or local governmental entities.

The Company recognizes revenue in accordance with ASC 605-10-S99, *Revenue Recognition-Overall-SEC Materials*. The Company recognizes revenue when (1) persuasive evidence of an arrangement exists, (2) delivery has occurred or services have been rendered, (3) the sales price is fixed or determinable and (4) collection of the related receivable is reasonably assured. The Company recognizes its product revenue upon the delivery of the products, provided all other revenue recognition criteria have been met.

Share-Based Payment

The Company accounts for stock-based compensation costs under the provisions of ASC 718, *Compensation—Stock Compensation*, which requires the measurement and recognition of compensation expense related to the fair value of stock-based compensation awards that are ultimately expected to vest. Stock-based compensation expense recognized includes the compensation cost for all share-based payments granted to employees and non-employees, net of forfeitures, over the employee requisite service period or the non-employee performance period based on the grant date fair value estimated in accordance with the provisions of ASC 718. ASC 718 is also applied to awards modified, repurchased, or canceled during the periods reported.

Discontinued Operation

In accordance with ASU No. 2014-08, Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity, a disposal of a component of an entity or a group of components of an entity is required to be reported as discontinued operations if the disposal represents a strategic shift that has (or will have) a major effect on an entity's operations and financial results when the components of an entity meets the criteria in paragraph 205-20-45-1E to be classified as held for sale. When all of the criteria to be classified as held for sale are met, including management, having the authority to approve the action, commits to a plan to sell the entity, the major current assets, other assets, current liabilities, and noncurrent liabilities shall be reported as components of total assets and liabilities separate from those balances of the continuing operations. At the same time, the results of all discontinued operations (which we presented as operations to be disposed and discontinued operation), less applicable income taxes

GENERAL PHOTONICS AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

(benefit), shall be reported as components of net income (loss) separate from the net income (loss) of continuing operations in accordance with ASC 205-20-45.

Foreign Currency

Amounts reported in the consolidated financial statements are stated in United States dollars, unless stated otherwise. The Company's subsidiary in the PRC use the Chinese renminbi (RMB) as its functional currency and the parent company in the United States uses the United States dollar as its functional currency. In accordance with ASC 830, Foreign Currency Matters, the Company translates the assets and liabilities of Beijing GP whose functional currency is RMB into United States dollars using the rate of exchange prevailing at the balance sheet date and the statements of operations and cash flows are translated at an average rate during the reporting period. Adjustments resulting from the translation from RMB into United States dollar are recorded in stockholders' equity as part of accumulated other comprehensive income. Further, foreign currency transaction gains and losses are a result of the effect of exchange rate changes on transactions denominated in currencies other than the functional currency. Gains and losses on those foreign currency transactions are included in Other Income, net for the period in which exchange rates change.

Income Taxes

The Company accounts for income taxes pursuant to the FASB ASC Topic 740. The Company recognizes deferred tax assets and liabilities for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carry forwards. The Company accounts for the investment tax credits under the flow-through method which treats the credits as a reduction of federal income taxes of the year in which the credit arises or is utilized. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment.

Topic 740-10 clarifies the accounting for uncertainty in income taxes recognized in the Company's consolidated financial statements in accordance with GAAP. The calculation of the Company's tax provision involves the application of complex tax rules and regulations within multiple jurisdictions. The Company's tax liabilities include estimates for all income-related taxes that the Company believes are probable and that can be reasonably estimated. To the extent that the Company's estimates are understated, additional charges to the provision for income taxes would be recorded in the period in which the Company determines such understatement. If the Company's income tax estimates are overstated, income tax benefits will be recognized when realized.

The Company recognizes interest and penalties related to unrecognized tax positions as income tax expense. For the nine months ended September 30, 2018 and 2017, the Company did not incur any related interest and penalties.

The Company does not record U.S. income taxes on the undistributed earnings of its foreign subsidiary based upon the Company's intention to permanently reinvest undistributed earnings to ensure sufficient working capital and further expansion of existing operations outside the United States. As of September 30, 2018 and December 31, 2017, the Company's foreign

GENERAL PHOTONICS AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

subsidiary operated at a cumulative deficit for U.S. earnings and profit purposes. In the event the Company is required to repatriate funds from outside of the United States, such repatriation would be subject to local laws, customs, and tax consequences. Determination of the amount of unrecognized deferred tax liability related to these earnings is not practicable.

Recent Accounting Standards

In February 2016, the FASB issued ASU No. 2016-02, *Leases*, which requires a lessee to recognize in its statement of financial position an asset and liability for most leases with a term greater than 12 months. Lessees should recognize a liability to make lease payments and a right-of-use asset representing the lessee's right to use the underlying asset for the lease term. The amendment is effective for fiscal years beginning after December 15, 2019 for private companies, including interim periods within those fiscal years. The Company is currently evaluating the impact the adoption of this standard will have on our consolidated financial statements.

In May 2014, the FASB issued FASB ASU No. 2014-09, "*Revenue from Contracts with Customers (Topic 606)*," which supersedes the revenue recognition requirements in ASC 605, "Revenue Recognition". The core principle of ASU 2014-09 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The guidance provides a five-step process to achieve that core principle. ASU 2014-09 requires disclosures enabling users of financial statements to understand the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. Additionally, qualitative and quantitative disclosures are required about contracts with customers, significant judgments and changes in judgments, and assets recognized from the costs to obtain or fulfill a contract. In August 2015, the FASB issued *FASB ASU No. 2015-14, "Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date"*, which deferred the effective date of ASU 2014-09 by one year. In March 2016, the FASB issued *FASB ASU No. 2016-08, "Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations (Reporting Revenue Gross versus Net)"*. ASU 2016-08 clarifies the implementation guidance on principal versus agent considerations. In April 2016, the FASB issued *ASU No. 2016-10, "Revenue from Contracts with Customers: Identifying Performance Obligations and Licensing."* ASU 2016-10 clarifies the implementation guidance in Topic 606 for identifying performance obligations and determining when to recognize revenue on licensing agreements for intellectual property. In May 2016, the FASB issued *ASU No. 2016-11, "Revenue Recognition (Topic 605) and Derivatives and Hedging (Topic 815): Rescission of SEC Guidance Because of Accounting Standards Updates 2014-09 and 2014-16 Pursuant to Staff Announcements at the March 3, 2016 EITF Meeting."* ASU 2016-11 rescinds certain SEC staff comments previously made in regard to these ASU's. In May 2016, the FASB issued *ASU No. 2016-12, "Revenue from Contracts with Customers (Topic 606): Narrow-Scope Improvements and Practical Expedients"* that provide guidance on assessing collectability, presentation of sales taxes, noncash consideration, and completed contracts and contract modifications at transition. ASU 2014-09 (including all related ASU's) is effective for private reporting entities for annual reporting periods beginning after December 15, 2018, including interim periods within that reporting period, using one of two retrospective application methods. The Company is currently evaluating the effect that the adoption of ASU 2014-09, ASU 2015-14, ASU 2016-08, ASU 2016-10, ASU 2016-11, ASU 2016-12, ASU 2016-20, ASU 2017-13 and ASU 2017-14 will have on our consolidated financial statements.

GENERAL PHOTONICS AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

In January 2017, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2017-04, *Intangibles—Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment*. This update simplifies the subsequent measurement of goodwill. The guidance removes Step 2 of the goodwill impairment test, which requires a hypothetical purchase price allocation. A goodwill impairment will now be the amount by which a reporting unit's carrying value exceeds its fair value, not to exceed the carrying amount of goodwill. The accounting standard will be effective for reporting periods beginning after December 15, 2019. We do not expect ASU 2017-04 will have a material impact on our financial statements.

Note 3 – Discontinued operation

On the beginning of 2018, the Company decided to cease the operation of Beijing GP and started the process of closing the entity in Beijing, China. As of September 31, 2018, the closure process has not yet completed. In accordance with ASU 2014-08, the result of operations of Beijing GP as of September 30, 2018 was presented as discontinued operation in the consolidated financial statements. The net deficiency of Beijing GP as of September 30, 2018 is as following:

| | <u>September 30, 2018</u> |
|-----------------------------|---------------------------|
| | <u>(Unaudited)</u> |
| Cash and cash equivalents | \$ 32,949 |
| Inventories | 43,590 |
| Property and equipment, net | 3,435 |
| Total assets | \$ 79,974 |
| | |
| Accounts payable | \$ 255,299 |
| Government subsidy | 95,993 |
| Tax payables | 149 |
| Total liabilities | 351,441 |
| | |
| Net deficit | (271,467) |

Operation result of prior period for Beijing GP were reclassified to conform with the current period presentation.

Note 4 – Inventories

Inventories consisted of the following as of September 30, 2018 and December 31, 2017:

| | <u>September 30,</u> | <u>December 31,</u> |
|-----------------|----------------------|---------------------|
| | <u>2018</u> | <u>2017</u> |
| | <u>(Unaudited)</u> | |
| Finished goods | \$ 291,924 | \$ 397,091 |
| Work-in-process | 398,923 | 378,813 |
| Raw materials | 1,397,175 | 989,151 |
| Total | \$ 2,088,022 | \$ 1,765,055 |

GENERAL PHOTONICS AND SUBSIDIARY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

Note 5 – Property and equipment, net

Property and equipment, net consist of the following:

| | <u>September 30, 2018</u> | <u>December 31, 2017</u> |
|-----------------------------------|-------------------------------|------------------------------|
| | (Unaudited) | |
| Leaseholder improvement | \$ 64,291 | \$ 59,211 |
| Machinery and equipment | 672,674 | 654,981 |
| Furniture and fixtures | 29,567 | 29,584 |
| | <u>766,532</u> | <u>743,776</u> |
| Less: accumulated depreciation | (625,133) | (566,603) |
| Total property and equipment, net | <u>\$ 141,399</u> | <u>\$ 177,173</u> |

The depreciation expense for the years ended September 30, 2018 and 2017 were \$63,435 and \$67,878, respectively.

Note 6 – Intangible assets, net

Intangible assets, net consist of the following:

| | <u>September 30, 2018</u> | <u>December 31, 2017</u> |
|--------------------------------------|-------------------------------|------------------------------|
| | (Unaudited) | |
| Self-developed patents, cost | \$ 519,970 | \$ 520,381 |
| In-process research and development | 100,881 | 59,082 |
| Intelligent property purchased, cost | 1,000,000 | 1,000,000 |
| | <u>1,620,851</u> | <u>1,579,463</u> |
| Less: accumulated amortization | (489,466) | (394,193) |
| Intangible assets, net | <u>\$ 1,131,385</u> | <u>\$ 1,185,270</u> |

Amortization for the years ended September 30, 2018 and 2017 were \$95,274 and 94,128, respectively. Estimated aggregate amortization, based on the net value of intangible assets at September 30, 2018, for each of the next five years and beyond is as follows:

| | |
|--------------------------|---------------------|
| Year ending December 31, | |
| Remaining period of 2018 | \$ 31,758 |
| 2019 | 95,274 |
| 2020 | 95,274 |
| 2021 | 95,274 |
| 2022 | 95,274 |
| 2023 and thereafter | 617,650 |
| | <u>\$ 1,030,504</u> |

GENERAL PHOTONICS AND SUBSIDIARY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

Note 7 – Accrued expenses

Accrued expenses consisted of the following as of September 30, 2018 and December 31, 2017:

| | September 30, 2018 | December 31, 2017 |
|--------------------|-------------------------------|------------------------------|
| | (Unaudited) | |
| Commission payable | \$ 365,728 | \$ 275,907 |
| Accrued bonus | - | 33,100 |
| Accrued insurances | 52,988 | - |
| Accrued design fee | 60,000 | - |
| Other fees accrued | 53,769 | 11,617 |
| Total | <u>\$ 532,485</u> | <u>\$ 320,624</u> |

Note 8 – Related party transaction

On June 29, 2016, the Company entered a promissory note agreement to lend \$550,000 to a major shareholder and officer. The note has a stated term of two years and bears interest at a rate of 0.35% per annum. At September 30, 2018 and December 31, 2017, the balance of the promissory note was \$198,531 and \$227,943 including unpaid interest outstanding, respectively.

Subsequently, the promissory note was paid off on March 1st, 2019 as part of the acquisition agreement entered with Luna Technologies, Inc. See Note 12 for details.

Note 9 – Stockholder’s Equity

Stock Option Plan

In May 2000, the board of Directors and shareholders approved the 2000 Stock Option Plan (the “2000 Plan”). The 2000 Plan provides for the grant of stock options at prices not less than 85% (110% if the award is issued to a 10% shareholder) of the fair market value at the date of grant. The Plan provides for the grant of nonstatutory and incentive stock options to employees, officers, directors and consultants of the Company with terms of up to ten years. Options generally vest 25% after one year of service, and ratably over 36 months thereafter. An option granted to a person who is a 10% or greater shareholder on the date of grant shall not be exercisable more than five years after the date it is granted. Options typically expire within 30 days of the recipient’s termination of service to the Company. A total of 2,000,000 shares were reserved under the Plan.

The following table summarizes activity under the Plan for the years ended September 30, 2018 and December 31, 2017:

GENERAL PHOTONICS AND SUBSIDIARY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

| | Number of Shares | Weighted Average Grant Date Fair Value per Share | Weighted Average Remaining Contractual (years) |
|--|---------------------|--|---|
| Outstanding at December 31, 2016 | 750,000 | \$ 0.18 | 7.0 |
| Nonvested as of December 31, 2016 | 286,666 | \$ 0.17 | 7.8 |
| Exercisable as of December 31, 2016 | 463,334 | \$ 0.19 | 6.6 |
| Granted | - | - | - |
| Exercised | (233,000) | 0.17 | - |
| Cancelled or forfeited | (67,000) | 0.17 | - |
| Outstanding at December 31, 2017 | 450,000 | \$ 0.19 | 5.7 |
| Nonvested as of December 31, 2017 | 89,583 | \$ 0.17 | 7.0 |
| Exercisable as of December 31, 2017 | 360,417 | \$ 0.18 | 5.8 |
| Granted | - | - | - |
| Exercised | - | - | - |
| Cancelled or forfeited | - | - | - |
| Outstanding at September 30, 2018 (unaudited) | 450,000 | \$ 0.19 | 4.9 |
| Nonvested as of September 30, 2018 (unaudited) | 18,750 | \$ 0.17 | 6.4 |
| Exercisable as of September 30, 2018 (unaudited) | 431,250 | \$ 0.19 | 4.9 |

The Company is required to reserve and keep available out of its authorized but unissued shares of Common Stock such number of shares sufficient to affect the shares granted and available for grant under the Company's stock option plan. The remaining numbers of shares of Common Stock reserved for the 2000 Plan were 1,550,000 and 1,550,000 shares at September 30, 2018 and December 31, 2017, respectively.

The following table summarized the Company's nonvested options awards activity for the years ended September 30, 2018 and December 31, 2017:

| | |
|---|-----------|
| Balance at December 31, 2016 | 286,666 |
| Granted | - |
| Replaced | - |
| Vested | (130,083) |
| Forfeited | (67,000) |
| Balance at December 31, 2017 | 89,583 |
| Granted | - |
| Replaced | - |
| Vested | (70,833) |
| Forfeited | - |
| Balance at September 30, 2018 (unaudited) | 18,750 |

The Company estimates the fair value of stock options using a Black-Scholes option pricing model. The model requires input of assumptions regarding the expected term, expected volatility, dividend yield, and a risk-free interest rate. Options were granted at the fair value of the Company's common stock on grant dates and a simplified method was used to estimate the expected term of the options granted. Assumptions used to compute the grant date fair value of employee stock option grants for the years ended December 31, 2015 is as follows:

GENERAL PHOTONICS AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

| | |
|--------------------------|-------------|
| Expected term (years) | 9 |
| Dividend yield | 0% |
| Expected volatility | 76% - 82% |
| Risk-free interest rates | 1.12%-1.27% |

There were no stock options granted during the nine months ended September 30, 2018 and 2017.

Expected Volatility. The expected volatility rate used to value stock option grants is based on volatilities of a peer group of similar companies whose share prices are publicly available. The peer group was developed based on companies in the same industry in a similar stage of development to the Company.

Expected Term. The Company elected to utilize the “simplified” method for “plain vanilla” options to value stock option grants. Under this approach, the weighted-average expected life is presumed to be the average of the vesting term and the contractual term of the option.

Risk-free Interest Rate. The risk-free interest rate assumption was based on zero-coupon U.S. Treasury instruments that had terms consistent with the expected term of the Company’s stock option grants.

Expected Dividend Yield. The Company has never declared or paid any cash dividends and does not presently plan to pay cash dividends in the foreseeable future.

Forfeitures are accounted for as actual forfeitures occur.

The Company recognized compensation cost and the related additional paid-in capital of and \$11,752 and \$12,143 for the nine months ended September 30, 2018 and 2017, respectively. As of September 30, 2018 and December 31, 2017, the total unrecognized compensation costs for outstanding unvested options were \$nil and \$11,752, respectively.

Note 10 – Commitment

The Company entered an agreement to amend the operating lease agreement for its facility in Chino, California commencing as of October 1, 2015 and expiring on September 30, 2017. The Company is responsible for property taxes, insurance, utilities and maintenance costs.

On August 25, 2017, the Company entered a lease agreement at a new office building located in Chino, California. The lease has a three-year term commencing on November 1, 2017 and expiring on October 31, 2020. The agreement provides the Company a three-year renew option. The Company is also responsible for property taxes, insurance, utilities and maintenance costs of common area pursuant to the lease agreement.

The minimum future base lease payments over the lease terms as follows:

Years ending Dec 31

| | | |
|--------------------------|----|----------------|
| Remaining period of 2018 | \$ | 94,550 |
| 2019 | | 389,548 |
| 2020 | | 332,698 |
| | \$ | <u>816,796</u> |

GENERAL PHOTONICS AND SUBSIDIARY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

Rent expense under the above operating leases amounted to \$231,367 and \$68,600 for the nine months ended September 30, 2018 and 2017, respectively.

Note 11 – Income taxes

For the nine months ended September 30, 2018 and 2017, provision for income tax of the Company were \$409,121 and \$273,089, respectively.

Significant components of the deferred tax assets and liabilities for federal income taxes as of September 30, 2018 and December 31, 2017 consisted of the following:

| | September 30, 2018 | December 31, 2017 |
|------------------------------------|-------------------------------|------------------------------|
| | (Unaudited) | |
| <i>Deferred tax assets</i> | | |
| Allowance for bad debts | \$ 38,500 | \$ 38,500 |
| <i>Deferred tax liabilities</i> | | |
| Depreciation and intangible assets | (40,000) | (40,000) |
| Deferred tax, net | <u>\$ (1,500)</u> | <u>\$ (1,500)</u> |

The following table reconciles the US statutory rates to the Company's effective tax rate for the years ended September 30, 2018 and 2017:

| | 2018 | 2017 |
|-------------------------|--------------|--------------|
| | (Unaudited) | (Unaudited) |
| Federal Statutory rate | 21.0% | 34.0% |
| State taxes | 8.8% | 8.8% |
| Permanent items | 0.0% | 0.0% |
| Foreign rate difference | (9.0%) | (9.0%) |
| True-up items | 6.9% | (3.0%) |
| Effective tax rate | <u>27.7%</u> | <u>30.8%</u> |

The Company is subject to income tax in the U.S. Federal and certain state jurisdictions. The Company has completed a corporate income tax return audit by the U.S. Federal government for the year ended December 31, 2016. No adjustment was proposed to be made on the Company's 2016 tax return, including but not limit to taxable income, the current and deferred tax provision and deferred taxes as of December 31, 2016. The Company is no longer subject to federal or state examinations by tax authorities for years prior to 2016.

The Company's PRC subsidiary is subject to a 25% statutory income tax rate according to the income tax laws of the PRC. Tax regulations are subject to the interpretation of the related tax laws and regulations and require significant judgment to apply. All tax positions taken, or expected to be taken, continue to be more likely than not ultimately settled at the full amount claimed. The Company's tax filings are subject to the PRC tax bureau's examination for a period up to five years. The Company is not currently under any examination by the PRC tax bureau.

GENERAL PHOTONICS AND SUBSIDIARY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

Note 12 – Subsequent events

On November 2018, 80,000 shares of employee options were exercised with the 0.30 exercise price per share. \$24,000 cash was received upon the exercise and the Company issued 80,000 shares of common stock accordingly.

On March 1, 2019, the outstanding stock of the Company was sold to Luna Technologies, Inc., a wholly-owned subsidiary of Luna Innovations Incorporated, for cash consideration of \$19.0 million. The stock purchase agreement provides for additional contingent cash consideration of up to \$1.0 million based upon the achievement of specified revenue targets during the twelve months period following the date of the sale. The purchase price is also subject to a positive or negative adjustment based upon the determination of final working capital compared to a target working capital value as specified in the stock purchase agreement.

The Company has evaluated subsequent events through May 14, 2019, the date the financial statements were available to be issued and except below no other events that require adjustment of, or disclosure in the financial statements.

Unaudited Pro Forma Financial Statements

The following Unaudited Pro Forma Financial Statements (the "pro forma financial statements") give effect to the acquisition of the outstanding equity of General Photonics Corporation ("GP") by Luna Technologies, Inc., a wholly owned subsidiary of Luna Innovations Incorporated ("Luna"), in a transaction to be accounted for under the acquisition method of accounting in accordance with Accounting Standards Codification 805, *Business Combinations*, with Luna as the identified acquirer (the "Transaction"). These pro forma financial statements have been derived from the historical financial statements of Luna and GP and are prepared in accordance with the rules and regulations of the Securities and Exchange Commission ("SEC"). The Unaudited Pro Forma Statement of Operations (the "pro forma statement of operations") for the nine months ended September 30, 2018 and for the year ended December 31, 2017 combine the historical consolidated statement of operations of Luna and GP for the respective periods, and give pro forma effect to the Transaction as if it had been completed on January 1, 2017. The Unaudited Pro Forma Balance Sheet (the "pro forma balance sheet") as of September 30, 2018 combines the historical consolidated balance sheets of Luna and GP as of September 30, 2018 and gives pro forma effect to the acquisition as if it had been completed on September 30, 2018.

The historical consolidated financial data has been adjusted to give pro forma effect to events that are (i) directly attributable to the Transaction, (ii) factually supportable and (iii) with respect to the statement of operations, expected to have a continuing impact on the combined results. The pro forma adjustments are preliminary and based on management's estimates of the fair value and useful lives of the assets acquired and liabilities assumed and have been prepared to illustrate the estimated effect of the Transaction and certain other adjustments.

Assumptions and estimates underlying the unaudited adjustments to the pro forma financial statements are described in the accompanying notes, which should be read in conjunction with the pro forma financial statements. Since the pro forma financial statements have been prepared based on preliminary estimates, the final amounts recorded at the date of closing of the Transaction may differ materially from the information presented. These estimates are subject to change pending further review of the assets acquired and liabilities assumed and the final purchase price and its allocation thereof.

The pro forma financial statements have been presented for illustrative purposes only in accordance with Article 11 of Regulation S-X and are not necessarily indicative of the financial condition or results of operations of future periods or the financial condition or results of operations that actually would have been realized had the entities been combined during the period presented. The pro forma financial statements do not give effect to the potential impact of current financial conditions, regulatory matters or any anticipated synergies, operating efficiencies or cost savings that may be associated with the Transaction. These financial statements also do not include any integration costs, dissynergies or estimated future transaction costs, except for fixed contractual transaction costs, that the companies may incur as a result of the Transaction.

Pro Forma Financial Information
Unaudited Pro Forma Balance Sheet
As of September 30, 2018

| | Luna Historical | GP Historical | Excluded Assets and Liabilities of GP | Pro Forma Adjustments | Note | Pro Forma Combined |
|--|---------------------|--------------------|--|--------------------------|------|---------------------|
| Assets | | | | | | |
| Cash and cash equivalents | \$ 47,144,719 | \$ 2,130,045 | \$ (2,130,045) | \$ (19,000,000) | (a) | \$ 28,144,719 |
| Short term investments | — | 1,566,803 | (1,566,803) | — | | — |
| Accounts receivable | 9,110,713 | 1,973,978 | — | — | | 11,084,691 |
| Receivable from sale of HSOR business | 4,002,342 | — | — | — | | 4,002,342 |
| Contract assets | 2,611,122 | — | — | — | | 2,611,122 |
| Inventory | 5,462,414 | 2,088,022 | — | — | | 7,550,436 |
| Prepaid expenses and other current assets | 730,368 | 286,978 | (198,531) | — | | 818,815 |
| Total current assets | 69,061,678 | 8,045,826 | (3,895,379) | (19,000,000) | | 54,212,125 |
| Long term contract assets | 343,492 | — | — | — | | 343,492 |
| Property and equipment | 2,678,411 | 141,399 | — | 144,601 | (c) | 2,964,411 |
| Intangible assets | 1,709,003 | 1,131,385 | — | (1,138,624) | (b) | 9,901,764 |
| | | | | 8,200,000 | (c) | |
| Goodwill | — | — | — | 10,616,194 | (c) | 10,616,194 |
| Other assets | 1,995 | 34,040 | — | — | | 36,035 |
| Total assets | \$73,794,579 | \$9,352,650 | \$(3,895,379) | \$(1,177,829) | | \$78,074,021 |
| Liabilities and Stockholders' Equity | | | | | | |
| Current portion of long term debt | \$ 1,073,571 | \$ — | \$ — | \$ — | | \$ 1,073,571 |
| Current portion of capital lease obligations | 39,748 | — | — | — | | 39,748 |
| Accounts payable | 2,297,457 | 795,367 | — | — | | 3,092,824 |
| Accrued liabilities | 6,589,310 | 682,622 | — | 900,000 | (g) | 8,171,932 |
| Contract liabilities | 1,548,371 | — | — | — | | 1,548,371 |
| Liabilities held for disposal | — | 271,467 | (271,467) | — | | — |
| Total current liabilities | 11,548,457 | 1,749,456 | (271,467) | 900,000 | | 13,926,446 |
| Long term capital lease obligations | 83,405 | — | — | — | | 83,405 |
| Deferred rent | 1,072,696 | — | — | — | | 1,072,696 |
| Other long term liabilities | — | 36,306 | — | — | | 36,306 |
| Total liabilities | 12,704,558 | 1,785,762 | (271,467) | 900,000 | | 15,118,853 |
| Stockholders' Equity | | | | | | |
| Preferred stock | 1,322 | — | — | — | | 1,322 |
| Common stock | 30,081 | 2,408,091 | (2,408,091) | — | | 30,081 |
| Treasury stock | (2,116,640) | — | — | — | | (2,116,640) |
| Additional paid in capital | 85,353,909 | — | — | — | | 85,353,909 |

| | | | | | | |
|--|---------------------|--------------------|----------------------|---------------------|-----|---------------------|
| (Accumulated deficit)/retained earnings | <u>(22,178,651)</u> | <u>5,158,797</u> | <u>(5,158,797)</u> | <u>1,865,147</u> | (f) | <u>(20,313,504)</u> |
| Total stockholders' equity | <u>61,090,021</u> | <u>7,566,888</u> | <u>(7,566,888)</u> | <u>1,865,147</u> | | <u>62,955,168</u> |
| Total liabilities and stockholders' equity | <u>\$73,794,579</u> | <u>\$9,352,650</u> | <u>\$(7,838,355)</u> | <u>\$ 2,765,147</u> | | <u>\$78,074,021</u> |

The accompanying notes are an integral part of these pro forma financial statements.

Unaudited Pro Forma Statement of Operations
For the Nine Months September 30, 2018

| | Luna Historical | GP Historical | Pro Forma Adjustments | Note | Pro Forma Combined |
|--|---------------------|---------------------|--------------------------|------|---------------------|
| Revenues | | | | | |
| Technology development | \$ 15,418,919 | \$ — | \$ — | | \$ 15,418,919 |
| Products and licensing | 13,960,003 | 7,711,898 | — | | 21,671,901 |
| Total revenues | <u>29,378,922</u> | <u>7,711,898</u> | <u>—</u> | | <u>37,090,820</u> |
| Cost of revenues | | | | | |
| Technology development | 11,131,965 | — | — | | 11,131,965 |
| Products and licensing | 5,381,333 | 3,665,234 | — | | 9,046,567 |
| Total cost of revenues | <u>16,513,298</u> | <u>3,665,234</u> | <u>—</u> | | <u>20,178,532</u> |
| Gross profit | <u>12,865,624</u> | <u>4,046,664</u> | <u>—</u> | | <u>16,912,288</u> |
| Operating expense | | | | | |
| Selling, general and administrative | 9,898,064 | 2,373,484 | 244,260 | (d) | 13,361,682 |
| | | | 845,874 | (e) | |
| Research, development and engineering | 2,513,497 | 173,267 | — | | 2,686,764 |
| Total operating expenses | <u>12,411,561</u> | <u>2,546,751</u> | <u>1,090,134</u> | | <u>16,048,446</u> |
| Operating income | <u>454,063</u> | <u>1,499,913</u> | <u>(1,090,134)</u> | | <u>863,842</u> |
| Other income/(expense) | | | | | |
| Investment income | 350,976 | — | — | | 350,976 |
| Other income/(expense) | (16,001) | 10,327 | — | | (5,674) |
| Interest (expense)/income | (103,208) | 10,063 | — | | (93,145) |
| Total other income | <u>231,767</u> | <u>20,390</u> | <u>—</u> | | <u>252,157</u> |
| Income from continuing operations before income taxes | 685,830 | 1,520,303 | (1,090,134) | | 1,115,999 |
| Income tax (benefit)/expense | (674,329) | 409,121 | — | | (265,208) |
| Net income from continuing operations | <u>\$ 1,360,159</u> | <u>\$ 1,111,182</u> | <u>\$ (1,090,134)</u> | | <u>\$ 1,381,207</u> |
| Net income per share from continuing operations | | | | | |
| Basic | <u>\$ 0.05</u> | | | | <u>\$ 0.05</u> |
| Diluted | <u>\$ 0.04</u> | | | | <u>\$ 0.04</u> |
| Weighted average common shares and common equivalent shares outstanding | | | | | |
| Basic | <u>27,547,955</u> | | | | <u>27,547,955</u> |
| Diluted | <u>32,721,860</u> | | | | <u>32,721,860</u> |

The accompanying notes are an integral part of these pro forma financial statements.

Unaudited Pro Forma Statement of Operations
For the Year Ended December 31, 2017

| | Luna Historical | GP Historical | Pro Forma Adjustments | Note | Pro Forma Combined |
|--|-----------------------|-------------------|--------------------------|------|--------------------|
| Revenues | | | | | |
| Technology development | \$ 18,576,383 | \$ — | \$ — | | \$ 18,576,383 |
| Products and licensing | 14,505,482 | 9,128,249 | — | | 23,633,731 |
| Total revenues | <u>33,081,865</u> | <u>9,128,249</u> | <u>—</u> | | <u>42,210,114</u> |
| Cost of revenues | | | | | |
| Technology development | 13,988,378 | — | — | | 13,988,378 |
| Products and licensing | 5,724,457 | 3,610,235 | — | | 9,334,692 |
| Total cost of revenues | <u>19,712,835</u> | <u>3,610,235</u> | <u>—</u> | | <u>23,323,070</u> |
| Gross profit | <u>13,369,030</u> | <u>5,518,014</u> | <u>—</u> | | <u>18,887,044</u> |
| Operating expense | | | | | |
| Selling, general and administrative | 12,923,841 | 3,771,791 | 325,680 | (d) | 18,149,144 |
| | | | 1,127,832 | (e) | |
| Research, development and engineering | 2,653,337 | 170,582 | — | | 2,823,919 |
| Total operating expense | <u>15,577,178</u> | <u>3,942,373</u> | <u>1,453,512</u> | | <u>20,973,063</u> |
| Operating (loss)/income | <u>(2,208,148)</u> | <u>1,575,641</u> | <u>(1,453,512)</u> | | <u>(2,086,019)</u> |
| Other expense | | | | | |
| Other income/(expense) | 26,106 | (127,113) | — | | (101,007) |
| Interest (expense)/income | (217,352) | 6,603 | — | | (210,749) |
| Total other expense | <u>(191,246)</u> | <u>(120,510)</u> | <u>—</u> | | <u>(311,756)</u> |
| (Loss)/income from continuing operations before income taxes | (2,399,394) | 1,455,131 | (1,453,512) | | (2,397,775) |
| Income tax (benefit)/expense | (1,148,579) | 556,936 | (1,865,147) | (f) | (2,456,790) |
| Net (loss)/income from continuing operations | <u>\$ (1,250,815)</u> | <u>\$ 898,195</u> | <u>\$ 411,635</u> | | <u>\$ 59,015</u> |
| Net loss per share from continuing operations | | | | | |
| Basic and diluted | <u>\$ (0.05)</u> | | | | <u>\$ —</u> |
| Weighted average common shares and common equivalent shares outstanding | | | | | |
| Basic and diluted | <u>27,579,988</u> | | | | <u>27,579,988</u> |

The accompanying notes are an integral part of these pro forma financial statements.

On March 1, 2019, Luna Technologies Inc., a wholly-owned subsidiary of Luna Innovations Incorporated, ("Luna" or the "Company") completed the acquisition of the outstanding equity of General Photonics Corporation ("GP"). Under the terms of the stock purchase agreement, Luna acquired all outstanding capital stock of GP, for aggregate consideration of \$19.0 million, including \$17.1 million in cash paid at closing and \$1.9 million in escrow until later of September 1, 2020 or the date that specified matters are resolved as agreed by Luna and the representative for the former GP shareholders. The former GP shareholders retaining the pre-closing cash and debt of the company. In addition, the stock purchase agreement provides up to an additional \$1.0 million of additional cash consideration to be paid contingent upon the achievement of a specified revenue targets during the twelve month period following the acquisition. The unaudited pro forma financial statements have been prepared to give effect to the completed acquisition as if the acquisition had taken place as of January 1, 2017, the beginning of the earliest fiscal period presented, with respect to the pro forma statements of operations, and as of September 30, 2018, with respect to the pro forma balance sheet.

The pro forma amounts have been developed from the unaudited consolidated financial statements for the nine months ended September 30, 2018, for Luna and GP, as well as the audited consolidated financial statements of Luna for the year ended December 31, 2017 contained in its Annual Report on Form 10-K for the year ended December 31, 2018, and the audited financial statements of GP for the year ended December 31, 2017. The assumptions, estimates, and adjustments here have been made solely for the purposes of developing the financial statements.

In accordance with the purchase method of accounting, the assets and liabilities of GP were recorded at their respective estimated fair values as of the date of acquisition. Management's estimates of the fair value of assets and liabilities assumed are based, in part, on third-party evaluations. The preliminary allocation of the purchase price was based upon a preliminary valuation, and our estimates and assumptions are subject to change.

The unaudited pro forma financial statements are provided for illustrative purposes only and are not intended to represent the actual consolidated results of operations or the consolidated financial positions of Luna had the acquisition occurred on the dates assumed, nor are they necessarily indicative of future consolidated results of operations or consolidated financial position. The unaudited pro forma financial statements should be read in conjunction with the separate historical consolidated financial statements of Luna and GP.

Note A. Basis of Presentation

On March 1, 2019, Luna completed the acquisition of the outstanding equity of GP, a leading provider of optical instruments and modules for optical networks, sensor systems, and biometric diagnosis systems. The acquisition expands Luna's capabilities in fiber-optic based communications test and measurement applications. The purchase price was \$19.0 million in cash, including \$17.1 million in cash paid at closing and \$1.9 million placed in escrow until later of September 1, 2020 or the date that specified matters are resolved as agreed to by Luna and the representative for the former GP shareholders, subject to future adjustment based upon the final determination of the working capital of GP, as defined in the stock purchase agreement. In addition, up to an additional \$1 million is payable contingent upon the achievement of certain specified revenue targets during the twelve month period following the date of the acquisition. The estimated excess of the purchase price over the estimated fair value of the net tangible assets acquired was approximately \$17.9 million. The identifiable intangible assets acquired consist primarily of acquired technology, customer relationships, and trade names. Luna is still evaluating the fair value of the acquired assets and liabilities and any pre-acquisition contingencies. Therefore, the final allocation of the purchase price has not been completed.

Note B. Pro Forma Adjustments

Amounts included under the column heading "Excluded Assets and Liabilities of GP" on the unaudited pro forma balance sheet represent the values of the assets and liabilities of GP that were not acquired or assumed by Luna under the terms of the stock purchase agreement. The excluded assets and liabilities consist primarily of cash, amounts receivable from related parties, and any debt of GP.

Amounts included under the column heading "Pro Forma Adjustments" in the unaudited financial statements include the estimated purchase price allocation, incremental share-based compensation expense for stock options granted to certain key employees at the acquisition date, and amortization expense associated with the identified intangible assets. The pro forma adjustments included in the unaudited financial statements are as follows:

- (a)- Reflect the payment of the purchase price to GP
- (b)- Eliminate balance of intangible assets recorded prior to the acquisition
- (c)- Record estimated value of intangible assets, including goodwill, acquired as identified in preliminary purchase price allocation
- (d)- Record incremental share-based compensation expense associated with stock options granted at the acquisition date
- (e)- Eliminate historical depreciation expense of GP property and equipment assets and amortization expense associated with the historical intangible assets of GP and record the amortization expense associated with the fair value of property and equipment and intangible assets identified in the preliminary purchase price allocation.
- (f)- Record income tax benefit associated with a reduction in the deferred tax asset valuation allowance.
- (g)- Record estimated fair value of contingent consideration.

Note C. Intangible Assets Acquired

The estimated value and lives of acquired intangible assets are as follows:

| | <u>Estimated Useful Life</u> | <u>Estimated Value</u> |
|----------------------------|------------------------------|------------------------|
| Developed technology | 8 years | \$ 7,200,000 |
| Trade names and trademarks | 3 years | 400,000 |
| Customer base | 15 years | 600,000 |
| | | <u>\$ 8,200,000</u> |